



is looking for a
LEAD DEVELOPER
(m/w/x)*

with the opportunity to become a
CO-FOUNDER.

* For reasons of readability only one gender-specific formulation will be used in the following.

Our and Your Field of Action

Toni.ai helps companies with customer communication.

Our focus is on the sports business and the areas of fan engagement and customer service.

If you are motivated to work on the development of modern communication solutions, appreciate independent and proactive work and at the same time are a team player, then you are in the right place with Toni.ai!

What are our core areas at Toni.ai?

- ❑ At Toni.ai we design and develop Conversational Interfaces which we offer to our B2B customers (LAOLA1, FC Red Bull Salzburg, Therme Wien, etc.) as a white-label solution for communicating with their fans and customers.
- ❑ In addition to chatbots and automated communication, we also offer solutions for push messages as well as for individual chat with support staff.
- ❑ In order to make the exchange between companies and fans entertaining and playful, we have also developed a number of features (competitions, surveys, etc.) that can encourage the exchange, increase fan engagement and can be automated or be managed manually.
- ❑ Thanks to our integrated system in the area of machine learning, our customers can individually target groups and the users themselves have the opportunity to create a customized communication channel.

What is our goal with Toni.ai?

We want to become the leader in European sports business when it comes to fan engagement and customer service via Conversational Interfaces.

What are your main tasks?

- ❑ As a lead developer you are an essential component for achievement our goals.
- ❑ Your primary task is the further development of our platform as well as the development of new features.
- ❑ Your work is divided into innovative customer projects and the further development of the platform.
- ❑ You get the chance to lead an agile team in the future and become co-founder.

Your Skills

First things first: Soft skills.

- You bring enthusiasm and want to develop you and Toni.ai constantly.
- You are a team player and at the same time you are not afraid to make decisions.
- You have strong analytical and communication skills.

Your Tech Skill Set:

- JavaScript (ES6), node.js, MySQL, JSON APIs
- Angular, Typescript
- AWS stack, Docker, Apache/Nginx

- Experience is of advantage:
 - Firebase
 - Android (Kotlin / Java)
 - iOS (Swift)
 - React

Nice to have:

- You are fluent in English and German.
- You like to present in front of people.
- You have a good sense of design and ease of use.
- You have experience as an entrepreneur.
- You are interested in sports and have a network in the sports business.
- You have already independently headed a team.
- You live in Vienna or are ready to move to Vienna.

Our Offer

First things first: your possibilities.

- ❑ You have the chance to become a co-founder and to have a say in the direction of Toni.ai.
- ❑ With Toni.ai you'll have the opportunity to take fan engagement and customer service to the next level in the billion dollar sports business.

Your salary:

- ❑ Your actual salary will depend on your experience, your qualifications and your interest in becoming a co-founder - and we will decide together with you.
- ❑ The minimum according to the mandatory collective bargaining agreement is about 2.500€ gross/month.

Worth to mention your other benefits:

- ❑ The exciting and constantly growing sports business as a working environment.
- ❑ Time and space to learn and experiment.
- ❑ **Very flexible working hours.**

Did you get hooked?

Well, then tell us about you and your dev stories! Dazzle us with your CV, showcases, portfolio or whatever you'd like us to see.

Please send everything to Klemens and Christoph at jobs@toni.ai

We're excited to hear from you!
Your Team Toni.ai